



RNS Announcements 2013

Press Release

3 October 2013

Personal Group Holdings plc

("Personal Group" or "the Group")

Appointment of Non-Executive Director

Further to the announcement made on 30 September 2013, the Company is pleased to announce that Mark Winlow's appointment has now been approved by the Financial Conduct Authority and Mark will commence his role as non-executive director with immediate effect.

- ENDS -

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Notes to editors:

Personal Group Holdings Plc (AIM: PGH) is a leading provider of employee benefits and financial services, working with blue chip corporates across the UK since the Group was established in 1984.



The Group's integrated benefits and insurance programmes offer employers a cost effective means of attracting, retaining and motivating employees. Personal Group's tailored employee benefits packages include insurance products such as hospital and convalescence plans, death benefit and income protection plans; lifestyle benefits such as holiday and retail discounts; flexible benefit programmes; and a range of tax efficient benefits such as childcare vouchers.

In total Personal Group offers access to benefits to over 1.2 million employees, and clients include 3663, Benfield Motor Group, Northumbrian Water Limited, Priory Group, Regatta, Road Chef, Spire Healthcare, TNT and Vinci Construction. Against a backdrop of the government's focus on increasing the responsibility of the individual in terms of lifestyle protection and insurance products, Personal Group enables the employer to put the structure in place for their employees to achieve this more easily.

The Group boasts considerable financial strength, with a track record of profitable organic growth since 1986, as well as a strong pipeline of new business. For the year to 31 December 2012 the Group reported revenue of over £27 million and underlying PBT of £9.4 million. With a strong balance sheet and a progressive dividend policy, Personal Group is focused on increasing the momentum in its sales activity and investing in the business to drive future growth.

Personal Group is headquartered in Milton Keynes, listed on AIM in 2000 and today employs over 175 people.

For further information, go to www.personal-group.com.

Press Release

23 April 2013

Personal Group Holdings plc

("Personal Group" or the "Company")

Appointment of Chief Information Officer

Personal Group Holdings (AIM:PGH), a leading provider of employee benefits, employee related insurance products and financial services in the UK, is pleased to announce the appointment of Ashley Doody as Chief Information Officer with immediate effect.

Ashley brings considerable experience having started his career with Hoskyns Group in 1992 where he ran large systems development and integration projects for a number of organisations. He went on to spend 17 years at Thomson Reuters, most recently as Chief Technology Officer of the UK Legal Information business unit there. In this role Ashley implemented a SAP solution and led the creation and development of a number of online technology platforms and products for the legal industry.

Ashley has spent the last two years at Motability Operations as Head of Development where he was responsible for running the technology development teams and developing the company's online presence.

Mark Scanlon, Chief Executive Officer of Personal Group, said: "We are pleased to welcome Ashley to Personal Group at this important stage of the Company's development. The newly created role of Chief Information Officer will be an integral part of the management team and is indicative of Personal Group's innovative approach to technology and our commitment to interacting in the most engaging way with our customers and policyholders.

"We look forward to working with Ashley and to the new dimension that he will bring to the management team."

- ENDS -

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In total Personal Group offers access to benefits to over 1.2 million employees, and clients include 3663, Northumbrian Water Limited, Pirelli, Starwood Hotels TNT, UK Mail, Regatta, Road Chef and Vinci Construction. Against a backdrop of the government's focus on increasing the responsibility of the individual in terms of lifestyle protection and insurance products, Personal Group enables the employer to put the structure in place for their employees to achieve this more easily.

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Press Release

4 April 2013

Personal Group Holdings plc

("the Company")

Director Shareholding

The Company has been informed today that John Barber, Finance Director, and his wife each sold 4,000 ordinary shares of 5 pence each ("Ordinary Shares"), on 3 April 2013 at a price of 345.0 pence per Ordinary Share.

Following this transaction, Dr Barber remains interested in 354,479 Ordinary Shares, representing 1.18% of the issued ordinary share capital of the Company.

- ENDS -

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Through its expertise in producing, communicating and implementing successful benefit solutions, the group has helped over 400 leading UK companies recruit, retain and motivate the best people. In total the group provides access to benefits for 1.2 million employees, and clients include 3663, Bidvest, DHL, Spire Healthcare Northumbrian Water Limited, Pirelli, Starwood Hotels, TNT, UK Mail, Regatta, Road Chef and Vinci Construction.

The group boasts considerable financial strength, with a track record of profitable growth since 1986, as well as a strong pipeline of new business. For the year ended 31 December



2012 the group reported revenue of £27.4 million. With a strong balance sheet and a progressive dividend policy, Personal Group's vision is to be the provider of choice in employee benefits. The group's development to date has been achieved principally through strong organic growth.

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Press Release

11 November 2013

Personal Group Holdings plc

("the Company")

Director Shareholding

The Company has been informed today by John Barber, Finance Director, that his wife sold 3,000 ordinary shares of 5 pence each ("Ordinary Shares"), on 8 November 2013 at a price of 451.0 pence per Ordinary Share.

Following this transaction, Dr Barber remains interested in 351,853 Ordinary Shares, representing 1.17% of the issued ordinary share capital of the Company.

- ENDS -

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Press Release

11 October 2013

Personal Group Holdings plc

("the Company")

Director Shareholding

The Company has been informed today by Harry Driver, non-executive director, that on October 10 2013 he, and his wife, each purchased 2,500 ordinary shares of 5 pence each at a price of 395 pence per ordinary share.

Following this transaction, Mr Driver is interested in 5,000 shares representing 0.02% of the total shares in issue.

-ENDS-

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Press Release

19 November 2013

Personal Group Holdings plc

("the Company")

Director Shareholding

The Company has been informed today by John Barber, Finance Director, that he sold 3,200 ordinary shares of 5 pence each ("Ordinary Shares"), on the same day at a price of 440.0 pence per Ordinary Share.

Following this transaction, Dr Barber remains interested in 348,653 Ordinary Shares, representing 1.16% of the issued ordinary share capital of the Company.

- ENDS -

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Press Release

20 November 2013

Personal Group Holdings plc

("the Company")

Director Shareholding

The Company has been informed today by Chris Curling, Chairman, that he sold 4,500 ordinary shares of 5 pence each ("Ordinary Shares"), on the same day at a price of 442.25 pence per Ordinary Share.

Following this transaction, Mr Curling remains interested in 24,790 Ordinary Shares, representing 0.08% of the issued ordinary share capital of the Company.

- ENDS -

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Personal Group Holdings Plc

("the Company")

Director Shareholding

The Company has been informed today that Roger Green, Non-Executive Director, sold 5,320 ordinary shares of 5 pence each ("Ordinary Shares"), under the Company's Inland Revenue approved All Employee Share Ownership Plan (AESOP), on the same day at a price of 350.0 pence per Ordinary Share.

Following this transaction, Mr Green remains interested in 33,697 Ordinary Shares, representing 0.11% of the issued ordinary share capital of the Company.

- Ends -

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Press Release

20 November 2013

Personal Group Holdings plc

("the Company")

Director Shareholding

The Company has been informed today by Kenneth Rooney, Director & Deputy Chairman, that he sold 2,913 ordinary shares of 5 pence each ("Ordinary Shares"), under the Company's Inland Revenue approved All Employee Share Ownership Plan (AESOP), on the same day at a price of 448.5 pence per Ordinary Share.

Following this transaction, Mr Rooney remains interested in 3,050 Ordinary Shares, representing 0.01% of the issued ordinary share capital of the Company.

- ENDS -



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Press Release

1 July 2013

Personal Group Holdings plc

("the Company")

Directors Purchase of Shares

Personal Group Holdings Plc operates an Inland Revenue approved All Employee Share Ownership Plan (AESOP) which allows employees and directors the opportunity to purchase shares in the Company currently held by Personal Group Trustees Limited.

The twenty third allocation period ended on 30 June 2013 and the following directors have been allocated shares as follows:

Director	Price	Shares allocated	Total number of shares held at 30 June 2013	% Holding
Dr J P Barber	322.25p	374	354,853	1.18
Mr K Rooney	322.25p	373	5,963	0.02
Mr C Curling	322.25p	436	29,290	0.10
Mr M Dugdale	322.25p	232	232	0.001

Under the Rules of the AESOP, the share price at which the shares are allocated is the lower of the mid-market value at the start and end of the relevant accumulation period.

-ENDS-

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The group boasts considerable financial strength, with a track record of profitable growth since 1986, as well as a strong pipeline of new business. For the year ended 31 December 2012 the group reported revenue of £27.4 million. With a strong balance sheet and a progressive dividend policy, Personal Group's vision is to be the provider of choice in employee benefits. The group's development to date has been achieved principally through strong organic growth.



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Dividend Announcement – Correction

The following amendment has been made to the 'Dividend Announcement' released on 1 March 2013 at 07:00 hrs under RNS No 9388Y.

The announcement released on 1 March 2013 incorrectly stated the ex-dividend and record dates, which should have been 13 March 2013 and 15 March 2013 respectively.

All other details remain unchanged.

The full amended text is shown below.

Press Release

4 March 2013

Personal Group Holdings plc

("the Company")

Dividend Announcement

The directors of the Company are pleased to announce that the first dividend for 2013 of 4.65p per share will be paid on 8 April 2013 to members on the register on 15 March 2013. Shares will be marked ex-dividend on 13 March 2013.



This dividend is the first of the four dividends expected to be announced this year and represents an increase of approximately 4.5% over the equivalent period last year.

Mark Scanlon, Chief Executive of the Company, commented: "The Board is pleased to announce this increased dividend; as stated in the Interim Results in September 2012, new business generation remains high and the increased dividend reflects the Board's confidence in the longer-term growth prospects for Personal Group."

- ENDS -

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The group boasts considerable financial strength, with a track record of profitable growth since 1986, as well as a strong pipeline of new business. For the year ended 31 December 2011 the group reported revenue of £27.5 million and profit before tax of £10.0 million. With a strong balance sheet and a progressive dividend policy, Personal Group's vision is to be the provider of choice in employee benefits and financial services. The group's development to date has been achieved principally through strong organic growth.

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Personal Group Holdings Plc

("the Company")

Dividend Announcement and Notice of Interim Results

The directors of the Company are pleased to announce that the third dividend for 2013 of 4.65p per share will be paid on 25 September 2013 to members on the register on 6 September 2013. Shares will be marked ex-dividend on 4 September 2013.

This dividend is the third of the four dividends expected to be announced this year and represents an increase of approximately 4.5% over the equivalent period last year.

The Company expects to announce its Interim Results for the six month period ended 30 June 2013 on Monday 30 September 2013.

- ENDS -

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Personal Group Holdings Plc

("the Company")

Dividend Announcement

The directors of the Company are pleased to announce that the second dividend for 2013 of 4.65p per share will be paid on 24 June 2013 to members on the register on 7 June 2013. Shares will be marked ex-dividend on 5 June 2013.

This dividend is the second of the four dividends expected to be announced this year and represents an increase of approximately 4.5% over the equivalent period last year.

- ENDS -

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In total Personal Group offers access to benefits to over 1.2 million employees, and clients include 3663, Benfield Motor Group, Northumbrian Water Limited, Priory Group, Regatta, Road Chef, Spire Healthcare, TNT and Vinci Construction. Against a backdrop of the government's focus on increasing the responsibility of the individual in terms of lifestyle protection and insurance products, Personal Group enables the employer to put the structure in place for their employees to achieve this more easily.

The Group boasts considerable financial strength, with a track record of profitable organic growth since 1986, as well as a strong pipeline of new business. For the year to 31 December 2012 the Group reported revenue of over £27 million and underlying PBT of £9.4 million. With



a strong balance sheet and a progressive dividend policy, Personal Group is focused on increasing the momentum in its sales activity and investing in the business to drive future growth.

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For further information, go to www.personal-group.com.

Personal Group Holdings Plc

("the Company")

Dividend Announcement

The directors of the Company are pleased to announce that the fourth dividend for 2013 of 4.65p per share will be paid on 18 December 2013 to members on the register on 15 November 2013. Shares will be marked ex-dividend on 13 November 2013.

The total of the four dividends paid this year is 18.6p, an increase of 4.5% on the 17.8p paid in 2012.

- ENDS -

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Press Release

15 October 2013

Personal Group Holdings plc

("the Company")

Exercise of Options and Sale of Shares

The Company has been informed by Mr Kenneth Rooney, Deputy Chairman, of the following transactions in ordinary shares in the Company, which took place today:

- 1) Exercise of options over 36,000 ordinary shares in the Company at a price of 311 pence per share.

- 2) Sale of 36,000 ordinary shares in the Company at a price of 400 pence per share.

Following these transactions Mr Kenneth Rooney remains interested in 5,963 ordinary shares, representing 0.02% of the total shares in issue.

- ENDS -



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Press Release

5 November 2013

Personal Group Holdings plc

("the Company")

Exercise of Options and Sale of Shares

The Company has been informed by Dr John Barber, Finance Director, of the following transactions in ordinary shares in the Company, which took place yesterday:

- 3) Exercise of options over 22,508 ordinary shares in the Company at a price of 311 pence per share.

- 4) Sale of 22,508 ordinary shares in the Company at a price of 402 pence per share.

Following these transactions Dr John Barber remains interested in 354,853 ordinary shares, representing 1.18% of the total shares in issue.

- ENDS -



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Press Release**31 October 2013****Personal Group Holdings plc**

(the "Company")

Grant of Options

The Company operates an Inland Revenue approved Company Share Option Plan (CSOP) which allows certain directors the opportunity to exercise options over ordinary shares in the Company currently held by Personal Group Trustees Limited (a company wholly owned by the Company which operates the Company's All Employee Share Ownership Plan (AESOP) and the Company's Share Option Plan (CSOP) schemes).

On 30 October 2013 the Remuneration Committee approved the award of the following options under the CSOP to be made on 30 October 2013.

	Number of options	Exercise price (pence per share)	Total number of options held	Total number of ordinary shares held	% holding of ordinary shares
K W Rooney	2,882	415	43,352	5,963	0.02



These new options can be exercised within 10 years from 30 October 2016.

- ENDS -

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Personal Group Holdings plc

("Personal Group", the "Company" or the "Group")

Issue of Equity under the LTIP

Personal Group Holdings Plc (AIM: PGH), a leading provider of employee benefits, employee related insurance products and financial services in the UK, announces that Mark Scanlon, Chief Executive, and certain senior employees have been awarded shares in relation to the Company's Long Term Incentive Plan ("LTIP").

As announced on 18 December 2012, the Company stated that it had implemented a LTIP to reward directors and certain other senior employees in a way that aligns the interests of LTIP participants with the interests of shareholders as well as with the Group's long-term strategic plan. Details of this are disclosed in the Group's annual report and accounts ended 2012.

The Company has allotted a total of 70,735 new ordinary shares of 5p each ("New Shares") in connection with awards made in 2012 which have now matured under the Company's LTIP. Application will be made for the 70,735 New Shares to be admitted to trading on AIM ("Admission") and it is expected that Admission will take place on 17 December 2013.

As part of the award, Mark Scanlon, the Company's Chief Executive, has been awarded 56,588 new ordinary shares under the Company's LTIP which have now vested. The award was subject to the achievement of certain performance conditions in relation to the increase in the market capitalisation of the Company.

Following the vesting of the 56,588 new ordinary shares, Mark Scanlon has an interest in 56,588 ordinary shares of 5p each representing 0.19% of the issued ordinary share capital of the Company.



Following Admission, the Company will have 30,135,396 ordinary shares in issue. The Company does not hold any ordinary shares in treasury. Therefore the total number of ordinary shares in the Company with voting rights is 30,135,396.



The above figure may be used by shareholders in the Company as the denominator for the calculations by which they will determine if they are required to notify their interest in, or a change to their interest in, the share capital of the Company under the Financial Conduct Authority's Disclosure and Transparency Rules.

- ENDS -

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About Personal Group

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packages available that can have a significant impact on the monthly financial situation of an employee.

The Group's approach to employee communications is fundamental to the success of its programmes, as the balance of face to face meetings and innovative use of technology is a key strength of the Group. In total Personal Group offers access to benefits to over 1.2 million employees, and clients include 3663, Benfield Motor Group, Northumbrian Water Limited, Priory Group, Regatta, Road Chef, Spire Healthcare, TNT and Vinci Construction. Against a backdrop of the government's focus on increasing the responsibility of the individual in terms of lifestyle protection and insurance products, Personal Group enables the employer to put the structure in place for their employees to achieve this more easily.

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Press Release

20 May 2013

Personal Group Holdings plc

("the Company")

Network Rail Tender Won

Personal Group Holdings plc (AIM:PGH), a leading provider of employee benefits, employee related insurance products and financial services in the UK, is pleased to announce that it has won a tender to provide employee benefits to Network Rail's 35,000 employees across the UK. This is one of the largest tender wins that Personal Group has secured in the history of the Company.

The programme will launch in Q3 2013, and is part of Network Rail's 'employee benefits' programme, and will offer all employees a bespoke suite of benefits

Mark Scanlon, Chief Executive of Personal Group, commented: "The Board is delighted that, through a highly competitive process, we have secured one of the largest tender wins in the Company's 29 year history. The programme will encompass Personal Group's recently launched iPad application, which is already producing very positive results in collaboration with Personal Group's established method of face-to-face meetings.

"This is a testament to the work of the newly formed Commercial team which is striving to continue to build on the successful Q1 that has already been achieved. We look forward to updating shareholders on future successes over the coming months."

- ENDS -

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About Network Rail

Network Rail is the not for dividend owner and operator of Britain's railway infrastructure, which includes the tracks, signals, tunnels, bridges, viaducts, level crossings and stations - the largest of which we also manage. It aims to provide a safe, reliable and efficient rail infrastructure for freight and passenger trains to use.

Personal Group Holdings Plc

("the Company")

Annual Report and Accounts

In accordance with rule 20 of the AIM rules, the Company confirms that the annual report and accounts for the year ended 31 December 2012 have been posted to shareholders and are available to view on the Company's website at www.personal-group.com.

- Ends -

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Personal Group Holdings Plc

("the Company")

Result of AGM

Personal Group Holdings plc (AIM:PGH), a leading provider of employee benefits, employee related insurance products and financial services in the UK, announces that at the Company's Annual General Meeting held today, all resolutions put to shareholders were duly passed.

- Ends -

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Press Release

4 July 2013

Personal Group Holdings plc

("the Group")

Contract extension with Stagecoach

Personal Group, a leading provider of employee benefits, employee related insurance products and financial services in the UK, is pleased to announce that transport operator Stagecoach Group plc ("Stagecoach") has extended its contract with the Group to offer a new benefits programme to all employees in its UK Bus division.

The new contract, which runs for three years, is an extension to the Group's existing relationship with Stagecoach and will be on offer to an additional 4,000 employees compared to the previous programme that Personal Group provided. In total, the programme will be available to all 24,000 of Stagecoach's bus division employees across the UK.

Stagecoach employees will receive access to a bespoke online portal, as well as a benefit book, offering thousands of retail discounts across numerous well known high street shops. Through the new package, Stagecoach's UK Bus staff will also benefit from an Employee Assistance Programme, which provides support to promote the wellbeing of staff, providing specialist guidance and assistance on a range of personal and work-related issues. Personal Group will roll out the programme to all 24,000 employees through the Group's established method of face-to-face meetings.

Stagecoach UK Bus Managing Director Robert Montgomery said: "Our staff are the key to everything we do and the success of our business is down to the hard work of our employees at every level across the UK.



“We are fortunate to have a committed and professional workforce. We hope this programme of benefits will be of use to them as well as demonstrating that we value their contribution in helping to deliver greener, smarter bus services to millions of people every day.”

Mark Scanlon, CEO of Personal Group, commented: “We are pleased to be strengthening our partnership with Stagecoach and the Group is excited to be able to offer all 24,000 employees access to a wide range of discount purchase arrangements as well as the Employee Assistance Programme to support health and wellbeing. The programme underlines Stagecoach’s commitment to its employees, and we look forward to bringing a new and innovative offering to them.”

- ENDS -

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About Stagecoach Group

- Stagecoach Group is a leading international public transport group, with extensive operations in the UK, United States and Canada. The Group employs around 35,000 people, and operates bus, coach, train, and tram services.
- Stagecoach is one of UK's biggest bus and coach operators with around 8,000 buses and coaches. Around 2.5 million passengers travel on Stagecoach's buses every day on a network stretching from south-west England to the Highlands and Islands of Scotland. The Group's business includes major city bus operations in London, Liverpool, Newcastle, Hull, Manchester, Oxford, Sheffield and Cambridge. Low-cost coach service, megabus.com, operates between around 60 towns and cities across the UK.



- Stagecoach is a major UK rail operator, running the South West Trains, Island Line and East Midlands Trains networks. It has a 49% shareholding in Virgin Rail Group, which operates the West Coast inter-city rail franchise.
- Stagecoach also operates the Supertram light rail network in Sheffield.
- In North America, Stagecoach operates around 2,900 buses and coaches in the United States and Canada. Megabus.com serves more than 100 cities in North America. Stagecoach is also involved in operating commuter and transit services, contracted bus services, charters, sightseeing tours and a small number of school bus services.

For further information about Stagecoach UK Bus visit www.stagecoachbus.com

Press Release

2 January 2013

Personal Group Holdings plc

("the Company")

Directors Purchase of Shares

Personal Group Holdings plc has today been informed of a number of share purchases made by certain directors. The purchases were made under the Company's All Employee Share Ownership Plan ("AESOP") which allows employees and directors the opportunity to purchase shares in the Company currently held by Personal Group Trustees Limited.

The twenty second allocation period ended on 31 December 2012 and the following directors have been allocated shares as follows:

Director	Price	Shares Allocated	Total number of shares held at 31 December 2012	% Holding
Dr J P Barber	322.25p	480	362,479	1.21
Mr K Rooney	322.25p	420	5,590	0.02
Mr R Green	322.25p	410	39,017	0.13
Mr C Curling	322.25p	430	28,854	0.10

Under the Rules of the AESOP, the share price at which the shares are allocated is the lower of the mid-market value at the start and end of the relevant accumulation period.

- ENDS -

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